



Capability Statement

Company Designations:

- CAGE: 1TMRO
- DUNS: 013196634
- EIN: 56-2176059
- Economically Disadvantaged Woman-owned small business (EDWOSB).
- SBA HUB-Zone certified
- NC HUB certified
- NAICS: 541511, 541512, 541519, 541611, 541612, 541720, 541990
- GSA Schedule 70
Contract #: GS-35F-0054W

SoftDev Incorporated

Company Summary

SoftDev Incorporated is an Information Technology consulting firm delivering innovative solutions leveraged from our core technical competencies.

SoftDev is customer-focused and quality-driven. Since 1999, SoftDev has been delivering Business Analysis, Systems Development, Testing, and Maintenance solutions for government and commercial customers.

SoftDev comprises high-end producers. We pour resources into what matters and minimize costs. Our customers appreciate that SoftDev provides smoothly operating systems. Complex production environments with unresolved challenges are where SoftDev really shines, and where we benefit customers most.

Core Services Offered

- Project Management
- Business Analysis
- Requirements Management
- Systems Development
- Systems Testing
- Data Quality and Management



Solutions: Doing what matters, when it counts.

Our Values

SoftDev was founded on a set of guiding principles: cooperation, teamwork, satisfaction, responsiveness, and innovation. We establish long-term relationships based on respect, reputation, perseverance, and continuous communication and interaction with our customers.

SoftDev is very successful creating collaborative partnerships with each of our customers, ensuring open lines of communication and unparalleled responsiveness. SoftDev hires consummate professionals who exhibit a level of customer service and commitment representative of the company.



Customers

Commercial

- CSC
- IPRO (ESRD Network 2)
- Southeastern Kidney Council, Inc. (ESRD Network 6)
- The End Stage Renal Network of Texas (ESRD Network 14)
- VHQC (Virginia QIO)

Government

- Centers for Medicare & Medicaid Services (CMS)

Company Principals

Robin V. Kaiser, President has worked in the software development industry in government and commercial contracting for the past 15 years. She has a BS from Georgia Southwestern State University in Mathematics, with a minor in Computer Information Systems.

Richard J. Kaiser, Senior Vice President has worked in the software development industry in government and commercial contracting for over 30 years.

Contact Information

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Projects and Past Performance

We have listed a few sample projects here. For more information, please contact us at info@softdevconsulting.com.

CROWN Data Discrepancy Support (CDDS)

CMS awarded SoftDev the CDDS contract in 2010 to address data quality issues, resolve CROWN Help Desk tickets, and improve the integrity of CROWNWeb data submission from ESRD facilities and other CROWNWeb users. SoftDev develops innovative solutions to detect, resolve and prevent data discrepancies. SoftDev creates and updates technical support documentation for the resolution of data discrepancies, Standard Operating Procedures (SOPs) for CROWNWeb users and contractors, and papers recommending solutions to prevent or reduce data discrepancies for further evaluation and monitoring.

Prevention Theme Quality Improvement Organization Support Center (QIOSC)

Since 2008, SoftDev has subcontracted to VHQC as the CMS' 9th Scope of Work Prevention Theme QIOSC. SoftDev creates reports and performs data analysis for all QIOs in the United States and CMS in



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by QIOs to support specific themes of the 9th SoW QIO contract. This effort spans the Core Prevention Theme topics in all QIO contracts and the Prevention: Chronic Kidney Disease (CKD) theme QIO "sub-national" contracts. SoftDev supports the VHQC Prevention QIOSC team by providing subject matter expertise for analytic services and system design initiatives. SoftDev's tasks include:

- Providing information technology subject matter expertise related to CMS data systems and EHR data reporting and developing standardized monitoring templates for QIOs for information not captured in the CMS data systems for CKD and Core Prevention themes;
- Calculating Electronic Health Records (EHR) measure rates for Core Prevention measures by provider, state, and nationally to CMS GTLs;
- Developing the Statewide Rates and Disparities quarterly national report for CMS GTLs on measure rates and rates of improvement (RIR) by state and nationally by race for each Core Prevention measure; and narratives summarizing QIO national trends on monitoring activities, interventions, and recommendations, areas of QIO concern and topics of excellence, and QIO actions taken and partnerships;
- Providing quarterly assessment of how CKD measures reflect the utility of QIO activity; providing quarterly numerators and denominators for the three CKD measures under the categories of gender, race, and ethnicity; and quantifying the effects of CKD measure improvement on patient outcomes and financial reimbursement.

ESRD Network Coordinating Center (NCC) / Fistula First Breakthrough Initiative (FFBI)

SoftDev works with IPRO/ESRD Network 2 to provide analytical expertise and perform data analysis in order to facilitate vascular access quality improvement work of the ESRD community, identify data problems and offer data-driven solutions.

ESRD Network IT Support (NWITS)

From 2008 to 2010, SoftDev served as a Subject Matter Expert for CROWNWeb and ESRD Legacy Systems. Our knowledge of ESRD systems was applied to Help Desk processes that are required to support published Standard Operating Procedures (SOPs).

CROWNWeb

From 2004 through 2009, SoftDev provided ESRD systems subject matter expertise in the form of ESRD business knowledge and software design services for the CROWN/REMIS CMS contract. We led the efforts of the requirements team for CROWNWeb, and are now acknowledged experts in ESRD data and business rules.

CMS ESRD Projects

SoftDev has worked on CMS ESRD projects since June 2000 and is a significant and integral contributor to the successful deployment of SIMS and VISION systems. During our long history with these development efforts, we have communicated with users to understand the business needs of ESRD systems and have formed deep and lasting relationships within the ESRD community.